### 26<sup>th</sup> World Gas Conference

1 – 5 June 2015, Paris, France



Strategic Panel 8: How smart and digital are shaping the future of utilities Delivering connected home services and offerings

John Mulcahy British Gas



#### **British Gas**

# UK's largest energy supplier

11 million homes 500,000 businesses



# UK's largest home services provider

10,000 engineers 50,000 visits per day

## Our 3 C's

Customer

Culture

Capabilities

#### **British Gas Connected Homes**



Hive: 200k customers, 58% daily usage, 92% recommendation



MyEnergy: 600k customers, energy insight and savings tips



### Disruptive innovation – from within





